

FOR IMMEDIATE RELEASE

DHS Uses Proofpoint For Air Domain Gap Analysis

San Jose, CA – March 30, 2012 – This week, subject matter experts (SME) and executives from eleven components of the U.S. Department of Homeland Security (DHS) completed an assessment of air domain awareness (ADA) using the Proofpoint performance analysis system.

This assessment follows a similar analysis of the maritime domain (MDA) conducted by the Department of Defense (DoD) and more than 20 interagency partners, again using Proofpoint.

The results of the ADA assessment included a prioritized list of vulnerabilities and the solutions necessary to mitigate the gaps.

These types of analyses typically take years to complete and cost multiple millions of dollars. Via Proofpoint, the actual analysis required just three weeks, with the remainder of the time focused on the development of a comprehensive written report. The cost was a fraction of the standard consultant-oriented expense.

"As we saw with MDA, the ADA results are stunning," said Proofpoint's CEO, Dr. Jim Hill. "Once again, we are honored that our systems were selected for use in these demanding analytical efforts. This is an environment in which rapid action is necessary and the use of our assessment tools helps accelerate the time to results in a very cost effective way. If we can contribute to both National readiness and efficiency, we're pleased to do it."

With the results of the gap analysis, DHS will be able to prioritize and integrate what is likely to be "multiple millions" in investments in air domain requirements under a single technology umbrella.

When asked about the quality of the data, Proofpoint's project manager, Rick Hibbert, described the active participation of SMEs from around the nation via the Proofpoint cloud application.

"Proofpoint is not another survey tool," said Hibbert. "It is the <u>only</u> application in which users can see weighted solution recommendations based on validated, cross-industry data. That means DHS leaders can be confident in the investment requests they submit to our national leaders."

Proofpoint's vice president of operations, Mike Brooks, continued by saying, "The potential for accelerating results and enhancing security is substantial. We look forward to the system's expanded use across DHS."

About Proofpoint Systems: Proofpoint Systems of Los Altos, CA, (www.proofpoint.net) is the global provider of cloud technologies that help clients solve their toughest business issues and control their success plans. Our suite of cost effective, easy-to-use applications puts 'performance excellence at your fingertips.' The results are measurable changes to organizational performance, visible integration, better resource use, and superior accountability.

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